



Extension
UNIVERSITY OF WISCONSIN-MADISON
MARINETTE AND OCONTO COUNTIES

Resource Center
1926 Hall Avenue
Marinette WI 54143
Phone: 715-732-7510



If you will need any type of accommodation or assistance as you attend any Extension sponsored event, please contact the host county or Scott at the Marinette County office at least two days prior to the event. All requests will be confidential.

Scott Reuss—Crops/Soils
715-732-7510
Cell 715-701-0966
scott.reuss@wisc.edu

Stephanie Bowers—Dairy in
Oconto & Shawano Counties
920-470-0531
stephanie.bowers@wisc.edu

An EEO/AA employer, University of Wisconsin-Madison Division of Extension provides equal opportunities in employment and programming, including Title VI, Title IX, the Americans with Disabilities Act (ADA) and Section 504 of the Rehabilitation Act requirements.

January, 2026 Ag Newsletter

This edition has many opportunities for everyone to learn and prepare for the 2026 farm year. Dairy, beef, grain/forage/fruit crops, and even sheep have their day(s) in upcoming programs around the area or state. It often isn't enjoyable thinking about what doesn't get done when you leave the farm to attend a program, but you owe it to yourself and the farm to find at least one or two of these events that pique your interest.

A Shawano County Forage Management Workshop is still in the works, as well. Do you have forage or grazing management topics you would like to have as a discussion point? If so, let me know! There will be a newsletter out in mid/late February to flesh out details of some of the programs mentioned in this edition and get you more local ag news.

Stay safe, Scott Reuss, Crops & Soils Educator

Table of Contents

Page 2	Pesticide Applicator Training, Stephenson, MI Dairy Day
Page 3	Lambing Basics & Milk Quality Training Workshops
Page 4	CAFO Update workshops
Page 5	WI Cover Crop Insurance Rebate, Focus on Forage series
Page 6	Ag Water Quality & Fruit Crops Webinars
Pages 7/8	Upcoming Local & Regional programs
Page 9	Oconto & Marinette Cties NM Workshops
Page 10	Crop Insurance/Grain Mktg Day; Sulfur rate on wheat study

Calendar of Events—doesn't include any webinars on pages 5 & 6

Jan. 27	Stephenson, MI MSUE Dairy Meeting—pg. 2
Jan. 28—Feb. 19	CAFO Workshops—page 4
Feb. 4 @ Lena Town Hall,	Private Pesticide Applicator Training—pg. 2
Feb. 5 @ Rock Garden	Seed Concepts, Inc. Winter Conference—pg 7
Feb. 11	Waupaca Cty Forage Council meeting—pg. 7
Feb. 12	Outagamie Cty Forage Council meeting—pg 7
Feb. 12	Fruit Crop Selection & Mgmt. Antigo—pg 8
Feb. 16-18 @ Chula Vista, Dells.	Midwest Forage Association and WI Custom Operators' Symposium. The premiere forage and custom farm business management conference in the Midwest.
Feb. 18	Milk Quality Training—Luxemburg (pg. 3)
Feb. 26/27	Oconto/Marinette Cties. NM Workshops (pg. 9)
March 2	N Management/NOPP Day—Oshkosh area
March 3	Beef Feeders Workshop—Bonduel, full details available soon
March 4	Cecil—Crop Insurance & Grain Mktg workshop—page 10
March 12	Fruit Crop Pest Management—Antigo (pg. 8)
March 17 @ Shawano Courthouse,	Private Pesticide Applicator Training-pg. 2
March 18 & 19—	Local Manure Applicator Training events—pg. 8
March 25/26	Lang. Cty. NM Workshops—pg 8
March 26	Fruit Tree Pruning Workshop—Antigo (pg. 8)
March 27	Lambing Basics Workshop—Wausau (pg. 3)

Private Pesticide Applicator Training – Register in advance!

This is year #3 of the new system all applicators must utilize to get certified as a Pesticide Applicator, so most have not yet analyzed the process. Please make sure you check your PAT license and get the process started if you need to renew before next application year OR if you have personnel on the farm that should be newly certified.

We are not allowed to take walk-in's, nor are we allowed to sell the books through county offices. Please make sure you give yourself time to get the book ordered and sent to you ahead of the training dates.

Private Applicator (allows you to apply on your owned/controlled land) certification options for 2026:

Step #1. You must order the PAT training book from the PAT store website, <https://patstore.wisc.edu/>

Start by clicking on the Private Applicator button, then click on the appropriate category on the left hand side of the page. For most, it will be the '100/101 General Farming', but some may want to do Fruit Crops or Greenhouse/Nursery. Click 'Add to Cart'. Before you pay for the manual (\$43), think about how you want to take the test and if you want to attend a training session. If you want to attend a training class (February 4 at the Lena Town Hall or March 17 at the Shawano County Courthouse), you will need to click 'Continue Shopping', then click on the "Training Classes" tab on the left. You will need to scroll through the alphabetical list of counties that are hosting training to find Oconto or Shawano for the two options left in our area, then put in the number of attendees and click add to cart (\$10).

You will then be able to checkout and pay via credit card. If you do not have a computer or a credit card, request a paper order form from either the Shawano, Marinette, or Langlade Extension offices, but make sure you do so at least a couple weeks ahead of when you want to attend training/testing. NOTE: If you either do not want to attend a local training or cannot make one of the two dates available, you can choose to Self-study or do training via the on-line platform. On-line training is free and allows you to pass the exam with 50% correct just as with the live training, but there are time limits. Via self-study, you go through the materials, then schedule a time to take the test at the Shawano, Marinette, or Langlade Extension offices (or Green Bay DATCP center). With self-study, you need 70% correct to pass.

Scott Reuss, Crops/Soils Educator, moderates the live training sessions, which are delivered live via zoom with presentations done by PAT staff. In case of technical difficulties, Reuss will be able to deliver the full training but is not allowed to offer the training on different/additional dates. If you have any questions or concerns about the process, contact him, 715-732-7510, 715-701-0966, scott.reuss@wisc.edu

In-person Dairy Management Meeting

Presented by Michigan State University Extension and the Menominee County (MI) Farm Bureau

Tuesday, January 27, 2026, 10:30 AM to 2:30 PM CT

Belgiumtown Restaurant; W4346 Belgiumtown Rd; Stephenson, MI 49887

Menominee County Farm Bureau is sponsoring the meal, so registration is FREE and all are welcome, but please **register** by calling Phil Durst at 989-387-5346

Topics include:

- Dairy and beef market outlook
- Feeding program tune-up
- High Oleic Soybeans and how they can spice up your ration
- Herd decisions based on the markets
- Key opportunities for your herd

MSU Speakers: Dr. Barry Bradford, Martin Mangual, and Phil Durst

This meeting is designed to help you have a profitable year in dairy.



"Ewe Got This"

Lambing Basics Workshop

Focused on sheep, but goat producers are also welcome to participate.

March 27th
8:30 AM - 5:00 PM

164475 Granite Rd.
Wausau, WI 54403

To enter the building,
please use the main
entrance Door #1

Register at:

Cost
\$40



<https://go.wisc.edu/lambing>

Register by March 13th

Presenters

Carolyn Ihde
Small Ruminant, UW-Madison Extension
and Iowa State Extension

Kelly Froehlich
American Sheep Industry Association

Join us for this comprehensive workshop discussing the lambing process and essential care for ewes and lambs. Topics include:

- Biosecurity
- Lambing time nutrition
- Ewe and lamb health
- Lambing kit supplies
- The phases of lambing
- Lamb processing and bottle lambs
- Record keeping
- Practice with a realistic lambing simulator



Young & Emerging
Entrepreneurs
Entrepreneurship Development

Thanks to generous support from the American Sheep Industry Association, hands-on activities include a realistic lambing simulator.

If you have any questions about this workshop, contact Heather Schlessner at 715-261-1239 or email to heather.schlessner@wisc.edu

This workshop being collaboratively sponsored by UW-Madison, Division of Extension and Iowa State University Extension.

Extension provides equal opportunity in programming in accordance with state and federal law. If you need any type of language or physical accommodation to facilitate involvement in the program, contact Heather Schlessner at the above by March 6.



Milk Quality from the Udder World

Trainer Certification Program

A program that builds confident, effective trainers who can lead their teams to apply best practices. Participants learn how to explain the why behind each step of the milking routine, coach teams to work consistently, and develop the skills needed to prevent mastitis and produce high-quality milk.

- Feb 18, 2026 (English)
- Feb 19, 2026 (Spanish)

Kewaunee County Fairgrounds
Luxemburg, WI

Questions?

Contact Aerica Bjurstrom

☎ (920) 388-7138

➤ Aerica.Bjurstrom@wisc.edu



Extension
UNIVERSITY OF WISCONSIN-MADISON



Learn more & Register

go.wisc.edu/MQUWevents



SCAN ME



2026 Annual CAFO Update

How To Stay In Compliance With Your Permit

An update meeting for WPDES-permitted CAFO owners/managers/key staff, nutrient management plan writers, engineers, agency staff, and consultants.



Extension
UNIVERSITY OF WISCONSIN-MADISON

NEW for 2026:

- Virtual option Thursday Feb 19.
- Bonus Extension session for the CAFO audience: "Supporting economic and water quality opportunities through expanded dairy heifer grazing" featuring Sarah Lloyd, Jordan Mathews (Rosy-Lane Dairy) and Ron Schoepp - Feb 3, 12-1pm.

Agenda

Time has been set aside before, during, and after the sessions for informal discussions with DNR staff.

- Nutrient Management Policy
 - Update Reviews Summary
 - 5-Year NMP Reviews
 - Policy Updates
- Step One to Reduce N Loss: Build a Nitrogen Budget
- Expansions/Permit Modifications
- Root Causes of Manure Spills
- Farmer/Consultant Panel: Manure Hauling and Record Keeping
- Common Issues for Permit Issuance Applications
- Lightning Rounds: Short presentations on key issues
 - Manure Sampling Reminders
 - Temporary Feed Storage Approvals
 - Permanent Markers 101
 - Silurian Bedrock Reminders (only Green Bay, Fond du Lac, Manitowoc)
 - Groundwater Parameters
 - Engineering Grab Bag



Engineering Session Agenda

- CAFO Program Updates / Plan Review
- Feed Storage Clean Water Diversions
- Manure Storage Design Update
- State-Adopted IBC and Codes

Locations & Dates

Engineering Technical Sessions:

9-11:30 am

Tues Jan 27 | Green Bay | Tundra Lodge

Wed Feb 11 | Mauston | Outdoors Forever Clubhouse

Farm/Key Staff/Consultant Sessions

Tuesday, Jan 27 | Noon-4pm | Green Bay

Tundra Lodge

865 Lombardi Ave, Green Bay

Wednesday, Jan 28 | Noon-4pm | Fond du Lac

Kornell's on the Avenue

605 Fond du Lac Ave, Fond du Lac

Thursday, Jan 29 | 8am-Noon | Manitowoc

Farm Discovery Center

7001 Gass Lake Rd, Manitowoc

Wednesday, Feb 4 | Noon-4pm | Darlington

Lafayette County Multipurpose Building

11974 Ames Rd, Darlington

Thursday, Feb 5 | 8am-Noon | Jefferson

Jefferson County Highway Dept

1425 S. Wisconsin Drive, Jefferson

Wednesday, Feb 11 | Noon-4pm | Mauston

Outdoors Forever Clubhouse

W4890 Cty Rd N, Mauston

Thursday, Feb 12 | 8am-Noon | Chippewa Falls

Market on the River

128 W River St, Chippewa Falls

Thursday, Feb 19 | 8am-Noon | Virtual

Register Online

<https://go.wisc.edu/CAFO2026>

1. Fill out online registration form.
2. Choose location and session.
 - Each in-person event registration includes the session and meal.
 - 8am sessions will include breakfast.
 - Noon sessions will include lunch.
3. Select payment type.
4. Click: "Submit."
5. Proceed to payment by card or check.

You **MUST** promptly complete payment to confirm your registration.

A confirmation email will be sent to you within 5 business days.

Complete registration and payment one week prior to intended session to avoid the late fee!



For more information about this program:
Contact Kevin Erb at 920-391-4652 or
Kevin.Erb@wisc.edu

For questions on registration or payment:
Email: Extension@browncountywi.gov
Phone: 920-391-4610

Registration Information

<https://go.wisc.edu/CAFO2026>

Register 1 Week Prior: \$46

- Register Online
- Pay by Card or Check
- Meal Included

Late Registration: \$56

- Register Online
- Pay by Card or Check
- Meal Not Guaranteed

Walk-In Registration: \$56

- Pay by Check Only
- Meal Not Guaranteed

No price adjustments for meal or partial attendance.

No refunds.

Cash will not be accepted.

Same cost in-person or virtual.

Payment Information

Card Payment - Online Only

- After registering online and instructions with link for online payment will be provided.

Check Payment

- Register online and instructions will be provided.
- Make check payable to
Brown County Treasurer
- Mail to:
Extension Brown County
Attn: CAFO
2019 Technology Way, Rm 113
Green Bay, WI

Corn and Soy Varietal Trial Reports Available

The 2025 Wisconsin trial reports of variety/hybrid tests are available at:

<https://badgercropnetwork.com/2025-wisconsin-soybean-performance-trials/>

and at:

<https://badgercropnetwork.com/wisconsin-corn-hybrid-performance-trials-2025/>

Anytime you want to catch up on the latest WI Crops research, check out the Badger Crop Network!

Wisconsin's Cover Crop - Crop Insurance Rebate Program – Open for applications

Interested participants may enroll acres planted in cover crops which will be planted to an insurable crop the following growing season. During the 2025-2026 application period the program has \$800,000, or 160,000 acres, of coverage to award on a first-come, first-served basis. Eligible applicants will receive a \$5 per acre rebate on their summer crop insurance premium for every acre enrolled and verified in the program.

- Producers or landowners that received federal or state cost-share or incentives for planting cover crops are not eligible for the program.
 - Eg: EQIP, CSP, Producer-Led Watershed Protection Grant, SWRM Cost Share, Lake Management Grant, River Protection Grant, TRM Grants
- Applicants will need their FSA-578 and FSA maps to complete the application.
 - Contact your local FSA office to obtain these forms if needed.
- There is no limit on the number of acres an applicant can apply for.
- See [Program Rules](#) and [Frequently Asked Questions](#) for more information.

The application and all information related to the program are found on the DATCP website at:

https://datcp.wi.gov/Pages/Programs_Services/CropInsuranceRebatesforPlantingCoverCrops.aspx

(NOTE: If you type WI Cover Crop Insurance Rebate into a search engine, it will take you to this page.)

2026 Focus on Forage Webinar Series – Thurs's in Feb.

The University of Wisconsin, Division of Extension annual Focus on Forage webinars are back! This year, there will be a four-part series taking place on Thursday's in February from 12:30 to 1:30 p.m. Registration is free and allows you to be involved in the live versions and also receive the links to the recorded versions if you either miss one or want to review a topic. Register at: <https://cropsandsoils.extension.wisc.edu/focus-on-forage/> for one or all of the four topics described below.

+February 5: Focus on Forage Management: Join Marta Kohmann, Natasha Rayne, and Luiz Ferraretto (all UW-Madison/Extension Specialists) for discussions on Winterkill in alfalfa; Nutrient Management Considerations; and Feeding Considerations without BMR Corn



+ February 12: Focus on Forage Research: Phil Goldblatt from Dairyland Laboratories will discuss expectations for on-farm NIR instruments; Mike Bertram (Arlington Ag Research Station) will review the WI Alfalfa Yield and Persistence Project with a focus on 2025 results, and Liz Gartman with UW-Madison, Div. of Extension will review 2025 results of the Optimizing Forage Quality and Yield in WI Project and plans for 2026.

+ February 19: Focus on Managed Grazing: Jason Cavadini and Stephanie Bowers from Extension and Dr. Davi Jaramillo from the Dairy Forage Research Center will cover managed grazing topics including pasture species selection and ID, economics of pasture-raising heifers; and virtual fencing technologies.

+ February 26: Focus on Forage Cover Crops: Dr. Lisa Kissing-Kucek from Dairy Forage Research Center, Dan Marzu with Extension, and Bill Powel-Smith with LandCares will discuss cover crop species and varieties for forage and grain systems; WI cover crop forage quality data; and using forage cover crops in dairy cow diets.

Other WI Ag Webinar Series

Ag Water – Tuesdays Feb. 3 – March 24, from Noon to 1 p.m.

Free Registration, just go to <https://agwater.extension.wisc.edu/webinars/> to register

Feb 3: Supporting Economic and Water Quality Opportunities Through Expanded Dairy Heifer Grazing

Feb 10: Diving Deeper Into Tile Drainage: Installation and Conservation Practice Considerations

Feb 17: Reducing Phosphorus Losses by Pushing Beyond the Basics

Feb 24: A Bird's Eye View of On-Farm Conservation

March 3: Finding The Right N Rate Balancing Yield, Profitability, and Water Quality

March 10: Understanding Nitrogen Leaching and Water Budget Measurements

March 17: Impacts of Cereal Rye as a Cover Crop Depending on Farm Goals

March 24: Discovery Farms 2026 Multi-State Webinar

Cold Climate Fruit Webinar Series

Jan. 16: Marssonina Leaf Blotch

Feb. 13: NEWA Fire Blight and Apple Scab

March 13: Organic Fire Blight and Apple Scab Management

April 10: Achieving Maximum Sprayer Effectiveness

Join the UW Fruit program for [four cold-climate apple-growing webinars](#) focused on disease management this spring. Webinars are free and online, but registration is required.

Register at: <https://fruit.wisc.edu/webinars/apples/>



Emerging Berry Crops Winter Webinar Series

Feb. 5: Day Neutral Strawberries and Table Grapes

March 5: Elderberries and Currants

April 2: Farmer Panel

Join Extension's emerging crops staff in three winter webinars to dive into growing four emerging berry crops in Wisconsin — [day-neutral strawberries, table grapes, elderberries, and currants](#) — and hear from farmers who grow them. Webinars are free and online, but registration is required.

Register at: <https://go.wisc.edu/94t653>



Local & Regional Programs

Programs that are planned, but not fully set, yet (Watch for Feb. newsletter or contact Scott Reuss for more information if interested).

Cattle Feeders Workshop Tuesday, March 3 in the late afternoon/evening probably at Equity in Bonduel or nearby. Featuring Dr. Brenda Boetel with cattle marketing update, and discussions regarding feedlot enterprise budgeting/projecting; true costs of making hay; WI beef research project results; Q & A session and possibly another topic or two. Date is set, but a few other logistics still getting set.

Green Bay West Shores Demonstration Farm Network Winter Meeting Being hosted by Mahoney Farms near Suring, but date and final agenda still being worked out. Agenda items will include project updates from the demonstration farms, local research project results, Keynote farm speaker, and other likely topics. Watch for information, or contact Matt Brueger at 920.470.3889 or email to matt@tilthag.com to get added to the GBWS Text alerts group.

Nitrogen Management and NOPP (Nitrogen Optimization Pilot Program) The event is being hosted by the Muddy Bottoms Farmer Group near Oshkosh on Monday, March 2. Topics will include cover crop legume crediting; Nitrogen recommendations in A2809; NOPP project results; A Farmer/local agronomist panel; and other nitrogen related topics.

Upcoming Partner-sponsored programs

Seed Concepts, Inc. Winter Conference Thursday, February 5 at the Rock Garden in Green Bay. Registration starts at 9 a.m., workshop runs from 9:30 a.m. to 3:30 p.m. with four sets of concurrent sessions and lunch included. Topics to choose from include 'Feeding Plenish high oleic soybeans'; 'Aerial Application' – using farm-owned or custom-operated drones; 'Nitrogen Management' – Scott Reuss (Extension) sharing local research results and its impacts on how you should manage nitrogen rates and timing, and some other nutrient management topics along the way; 'Row-by-Row ROI'; 'NEXTA Biologicals'; 'Protecting Your Investment with crop insurance'; and 'Unlocking Soybean Plant Defense – White Mold & SDS Management' RSVP by contacting the Pulaski Seed Concepts Office at 920-822-4548 by January 27th.

Waupaca Cty Forage Council Annual Mtg Wednesday, Feb. 11 at the Legacy Seeds Research & Learning Center near Waupaca. Speakers include Dr. John Goeser - Cows Agree Consulting, Olivia Steinmetz-Legacy Seeds Research Director; and a Fungicide Use Farmer Panel. \$25 registration includes lunch, auction and raffle part of the events. To get registration information, contact Craig Fietzer at 920-359-0974 or email to cfietzerdairy@gmail.com

Outagamie Cty Forage Council Annual Mtg Thursday, Feb. 12 at Buzz's Pub & Grill in Freedom from 9:30 a.m. to 3:30 p.m. Registration fees vary depending on MFA membership status. Registration sheet available at <https://www.midwestforage.org/events.php> or contact Scott Reuss and he will get it to you. Registration due by Feb. 9. Topics include Berseem Clover Cover Crop project results, OCFC Research and Demonstration Project Results & Plans; Evaluating your Current Cropland Leasing Agreements – Kelly Wilfert, Farm Law Outreach Specialist; Midwest Forage Assoc. Update. Auction Fundraiser at end of event.

Langlade County Nutrient Management Plan Workshops Wednesday and Thursday, March 25 & 26 at the Langlade County Resource Center – Basement Meeting Room. See final page of this newsletter for details about this program, as the Oconto/Marinette workshop days are organized nearly the same way as the two-day Langlade County version. The first day focuses on understanding nutrients and soils and how we can meet crop nutrient needs most efficiently and effectively. The second day focuses on helping farms write their actual plans in SNAP+. Free to attend, register or get more information by contacting Langlade County Land Conservation at 715-627-6385 or email to agossett@co.langlade.wi.us

Fruit Management Workshop Series Free series being held Feb. 12, March 12 & March 26, all starting at 5:30 p.m. The Feb. 12 and March 12 sessions will be held in the Eau Claire River Room of the Langlade County Resource Center (837 Clermont St., Antigo). The March 26 workshop is being hosted by Ron Pregler @ N1915 Cty. Rd. X, Antigo. Wear weather-appropriate gear for the outdoor March 26 session.

Thursday, Feb. 12: Selecting, Planting, and General Management of Fruit Crops This session will focus on the different traits of our hardy fruit crops and aspects to think about when selecting cultivars. Then, we will discuss planting methods, young plant care, and soil/nutrient management for optimum plant health.

Thursday, March 12: Pest Management in Backyard Fruit Crops. All of our hardy fruit crops face pressure from various insects and diseases. This session will help you identify the pests that may impact your fruits and help you form management plans/practices that will minimize their impacts.

Thursday, March 26: Pruning of Fruit Crops (Trees focus). Proper pruning and training of fruit trees, shrubs, and vines is one of the most important management practices of raising fruit crops. This hands-on workshop will allow you to better understand tree/shrub morphology, proper pruning cuts and decision-making, and see the different approaches when working in young, bearing, and older trees.

Manure Applicator Training

The Manure Applicator Training workshops are a critical way that custom manure applicators and farms can help their personnel understand the safety aspects of working with manure. Safety in this sense means many different aspects – personal safety, co-worker and other farm personnel safety, road / travel safety, and environmental safety. The three-hour workshops offer a fairly fast-paced look at these different concepts and include hands-on situation analysis and planning work. There is a series of training events across the state, with two of them being held in our counties:

++ Wednesday, March 18 at Matsche Farms, (Cty. N, Birnamwood). 1 to 4 p.m.

++ Thursday, March 19 at Gaertig Custom Harvesting & Spreading (Cty. C, Oc. Falls). 1-4 pm

Registration will be on-line very soon. Contact Scott at either 715-701-0966 or email to scott.reuss@wisc.edu to get information or search 'WI Manure Applicator Training'. Registration fee has been \$10/person, payable in various manners.

NUTRIENT MANAGEMENT WORKSHOP

Lena Town Hall

6087 Goatsville Rd

Lena, WI 54139

Day 1: Thursday, February 26, 2026 10am to 3pm

Understanding soil nutrient systems and meeting crop nutrient needs.

Day 2: Friday, February 27, 2026 10am to 3pm

Using & Understanding Snap+ to write your plan.

Free: Refreshments and Lunch

Marinette and Oconto Counties received a DATCP grant (NMFE) that allows them to pay producers or landowners to attend a Nutrient Management Planning class and to complete a Nutrient Management Plan (NMP).

These workshops are designed to help you better understand how to manage your plan appropriately for your farm and fields and optimize profitability. You will be able to know what types of questions to ask to ensure your plan is maximizing your farm's potential.

Participants are eligible for one \$700 stipend per farm.

Additional possible reimbursements include:

\$750 per farm for soil tests – tests from a certified lab are needed every 4 years for NMPs.

\$100 per farm for manure analysis, if needed.

To qualify for financial incentives in 2026, landowners/producers must:

- 1) Attend the first day of the course (or contact us for virtual training options, if you cannot attend the planned training date).
- 2) Attend a second day of training (usually a couple of hours) to work on your NMP.
- 3) Have soil lab results less than 4 years old or complete soil sampling in 2026.
- 4) Complete an NMP in SNAP+. Some training attendees will complete the NMP during the training.
- 5) Provide required documentation to your county Land and Water Conservation office.

Please, be sure to bring all the materials listed below to the training, if accessible:

- ☐ Numbered field maps with acreages
- ☐ Soil tests results if available from within the past 3 years and maps of sampling locations.
- ☐ Livestock inventory (Number of each species / different size classifications / estimate of manure)
- ☐ Manure (Storage capacity & Application rates per acre)
- ☐ Updated crop rotation plan
- ☐ Laptop (optional but highly recommended, limited devices available for use)

Register by call or text to (715) 923-3081 before February 24th.

Grain Marketing and Crop Insurance Workshop

Cecil Community Center – 111 E Hofman St., Cecil

Wednesday, March 4, 2026 10 a.m. – 3 p.m.

**\$10 Registration includes lunch, Pre-register by
calling/texting Scott R. at 715-701-0966**

Analyzing grain crop cost of production and potential returns for 2026 is going to likely create some headaches. What types of grain marketing practices should we consider when looking at a sideways and relatively unprofitable market? How can we integrate crop insurance programs with our marketing decision-making, or should they be completely separate? What should our farm be doing for crop insurance coverage as we look toward the March 16 deadline?

There are a lot of questions on most minds as we think about 2026 crop production economics. Crop insurance and grain marketing play big roles in most farms' risk management plans – whether those plans are formal or informal. Understanding crop insurance and knowing about changes to crop insurance options & opportunities is a critical part of making sound decisions for your farm's insurance plans. Thinking about the potential grain marketing tools that you can use and how/when to consider using them in the 2026 pricing climate can also help you approach those decisions properly. The discussion and exercises at this workshop will help you choose your crop insurance plan with better confidence and give you goals & tactics to consider for your marketing plan.

Sulfur rate of return in winter wheat – 2025 results

Three sites of sulfur rate research in winter wheat were conducted for 2025 harvest, soil testing indicated that S was not recommended according to the Sulfur Availability Index at the non-responsive Abrams East site, but was recommended at the other two sites. All three sites had below average grain and straw yields.

\$ Return to S inputs due to inc. grain & straw			
S rate	Abrams E	Abrams W	Mid Inlet
0	0	0	0
10	\$ (16.21)	\$ 25.44	\$ 31.98
20	\$ (5.98)	\$ 61.87	\$ 19.19
30	\$ (2.36)	\$ 23.86	\$ 18.05
40	\$ (13.03)	\$ 21.39	\$ (11.90)

\$ values	used for economic analysis
\$100/ton straw	
\$4.50/bu	
\$0.50 / lb S	