



Extension
UNIVERSITY OF WISCONSIN-MADISON
MARINETTE COUNTY

Courthouse
1926 Hall Avenue
Marinette, WI 54143
Phone: 715-732-7510



If you will need any type of accommodation or assistance as you attend any Extension sponsored event, please contact the host county or Scott at the Marinette County office at least two days prior to the event. All requests will be confidential.

Scott Reuss-Crops/Soils
715-732-7510
cell 715-701-0966

scott.reuss@wisc.edu

Stephanie Bowers - Dairy in
Oconto & Shawano
920-470-0531

stephanie.bowers@wisc.edu

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October, 2023 Newsletter

Later silage harvest may make winter annual forages a bit more challenging this year, but it is still important to get them in the ground as fast as you are able. Same goes with any cover crops that are in your plans, especially if they are part of conservation program - and make sure you meet the criteria with your planting rates & dates.

Scott Reuss

Stephanie Bowers - Regional Dairy Educator serving Oconto, Outagamie, Shawano, & Winnebago Counties.

Stephanie was born and raised on a dairy farm in Upstate New York. She earned her Bachelor's Degree in Animal Science / Dairy Farm Management at the University of Vermont, and her Master's Degree in Ruminant Nutrition at the University of Illinois at Urbana-Champaign. She moved to Wisconsin in 2008 and worked with a leading dairy nutrition consultancy for five years, then built a nonprofit from the ground up. She is also a graduate of the Young Dairy Leaders Institute Class VII.

She resides on a dairy farm in Wrightstown, with her husband Jeff and two amazing boys. For fun and family adventure, they operate a targeted grazing operation using goats (and sheep) to manage invasive species and nuisance vegetation. They're also actively involved with Wrightstown 4-H.

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Upcoming Events

Thurs, Oct. 5th 10:45 a.m. to 2 p.m. Biologicals & N Mgmt. Field Day

See Page 4 for details - Green Valley @ Hwy's BB & E

Free field day with lunch & door prizes, Pre-registration requested by contacting Scott Reuss.

Wed., Oct. 18th 3 to 5 p.m. Pasture Walk (see page 3)

Oct. 19-21 Beginning Shepherd and Goat Producer workshop (see page 3)

Nov. 3 Deadline to apply for NRCS EQIP and RCPP programs - contact your NRCS personnel to get your applications started well ahead of the deadline!

Watch for other event notices, as other programs may get scheduled prior to the next newsletter. To ensure you get program notices, please send your email address to scott.reuss@wisc.edu to get added to the regional farm list. Any notices get sent via blind carbon copy, so no one sees your address.

Becoming the Employer of Choice

Provided by the Farm Management Program of UW-Madison, Division of Extension

Are you considered an “Employer of Choice” in your community? Do you want to be? Becoming the Employer of Choice develops the leadership skills needed for your business to attract and retain talented employees.

This virtual (mix of live and self-paced activities) program addresses questions such as:

- Do you know how employees describe the “culture” of your farm business?
- Do you know how to deliver effective feedback?
- Do you understand what motivates your employees?
- How do you manage conflict?
- Do you have a vision and can you effectively share it to engage your employees?

In total, you can expect to spend 3 to 4 hours a week learning and interacting with your classmates. Each week you will be presented with new information within the online lessons. After you complete the lessons for the week, you will participate in an online discussion forum with your classmates. The forum is overseen and facilitated by the course instructor.

You will also complete one to two activities in preparation for a 90-minute, live virtual workshop facilitated by the course instructor. During the live virtual workshop, you will dig deeper into the topics presented in the online course by engaging in more activities and rich conversations with your classmates.

- **Week One: Becoming the Employer of Choice**
 - Lesson 1: What It Means to Be the Employer of Choice
 - Lesson 2: The Keys to Employee Engagement
- **Week Two: Workplace Culture**
 - Lesson 3: The Culture Component
 - Lesson 4: GROW a Healthy Workplace Culture
- **Week Three: Strategic Leadership**
 - Lesson 5: The Leadership Component
 - Lesson 6: Lead from a Strategic Direction
- **Week Four: People-centric systems**
 - Lesson 7: The People-Centric System
 - Lesson 8: Developing Employees

If you are at all interested in this valuable training program, go to <https://farms.extension.wisc.edu/programs/becoming-the-employer-of-choice/> to learn more about the course. At this website, you can review more course information, look through the FAQ section, or contact the course facilitator with direct questions.

Reminder: Farm to Farm sales of fields or products.

If you are working with another farm to buy/sell some type of crop, remember that there are resources to assist in the process. The excel files that give corn silage and high moisture corn pricing were detailed in the last newsletter, but they are still available through our local county Extension office webpages or by contacting Scott Reuss at



scott.reuss@wisc.edu Also, the

puts Wisconsin farmers in touch with one another for the purpose of buying and/or selling corn and forage. The farmer to farmer list is free of charge to both buyers and sellers. Users can list or search for hay, alfalfa haylage, corn silage, high moisture corn, corn grain, or other forages (i.e., oats, peas, or Sorghum). UW-Madison Division of Extension assumes no responsibility in the transaction of buying or selling the items listed on this web site. All transactions and negotiations are handled directly between buyers and sellers. There are local lots on the webpage now. Go to <https://farmertofarmer.extension.wisc.edu/> to view or add your information.

One local note of interest along these lines: If you are interested in entering into a custom grazing arrangement, there is an established grazing operation in the Goodman/Armstrong Creek area that has established acres which may work for your herd. Contact Scott Reuss at scott.reuss@wisc.edu for the farm's information.

Other Upcoming Events

Pasture Walk – Krakow/Pulaski area; Wednesday, October 18th, 3 to 5 p.m.

Golden Sands RC&D, Shawano County Land Conservation, and area Extension offices are sponsoring a Pasture Walk on Oct. 18th, hosted by Jonathan Habeck. If you've never attended a pasture walk, they are an informal event meant to bring out discussion by seeing practices at work. This event will feature cost-shared practices, getting ready for bale grazing, and various other forage and facilities management points. Free to attend. Watch for more details, or contact Scott Reuss at scott.reuss@wisc.edu or 715-701-0966, or the Shawano County Land Conservation Department at 715-526-4632.

SNAPPlus Nutrient Management Workshop/Training for Shawano County farms.

The annual SNAPPlus training and plan update workshop will be held on Monday, Dec. 11th. Free to any Shawano County farms and farmland owners to attend. Contact Shawano County Land Conservation for more details or to register.

Flocking Together: A beginner shepherd and goat producer workshop is being held October 19-21 in Arlington, WI. For more information, contact Stephanie Bowers at Stephanie.bowers@wisc.edu

Save the Date: Wednesday, December 6th. Grain Marketing – Getting it to work for your farm. This workshop will be held in our region and will feature Cory Walters, University of Nebraska grain marketing specialist. The workshop is also a kickoff event for a grain marketing curriculum and series of live workshops for which there will be discounted registration and possibly agribusines-sponsored attendance for area farms.

Continue to watch for other events sponsored by the Green Bay West Shores Demonstration Farm Network. If you aren't on their text notifications listing, text Matt Brugger at 920-470-3889 and ask him to add you to that list.

Nitrogen Mgmt. & Biological Products' Plot Field Day

Sponsored by UW-Madison, Div. of Extension offices in Langlade, Marinette, Oconto & Shawano Counties.



Thursday, October 5th 11 a.m. to 2 p.m.

@ plots hosted by Bulger Farms, located just north of the intersection of Shawano County Hwy's BB & E, two miles east of Hwy. 32. Parking off BB, watch for signs.

Featuring corn research plots comparing four nitrogen rates with Envita, Utrisha, or control treatments. Presenters include Scott Reuss, Regional Crop/Soils Educator, Dan Marzu and Chris Clark, UW Nutrient & Pest Management Program; and industry representatives.

10:45 a.m. Registration

11 a.m. Nitrogen rate interaction with Envita & Utrisha – plot tour, 2022 results, implications for management in 2024

11:45 a.m. Cover Crops – options and realities of how they fit into a NM plan.

12:30 p.m. Lunch – provided by YieldMaster Solutions

1 p.m. Q & A Session with presenters and industry representatives

Days ends with Door Prizes, including 40 acres' Envita for 2024 application.

Discussion will focus on nitrogen management and the use of biological products in corn production. Attendee questions and discussion will guide detail and additional topics.

Free to attend, with lunch and door prizes provided by YieldMaster Solutions.

Registration requested by October 4 to ensure adequate supplies and food available. Register by contacting Scott Reuss via email at scott.reuss@wisc.edu or call/text him at 715-701-0966. You can also contact him for more information.



An EEO/AA employer, University of Wisconsin-Madison Division of Extension provides equal opportunities in employment and programming, including Title VI, Title IX, the Americans with Disabilities Act (ADA) and Section 504 of the Rehabilitation Act requirements. If you need any reasonable accommodation to attend this program, please contact Nancy Servais at 715-732-7514 at least 2 days prior to the date of the program.