



**Extension**  
UNIVERSITY OF WISCONSIN-MADISON  
MARINETTE COUNTY

Courthouse  
1926 Hall Avenue  
Marinette, WI 54143  
Phone: 715-732-7510



If you will need any type of accommodation or assistance as you attend any Extension sponsored event, please contact the host county or Scott at the Marinette County office at least two days prior to the event. All requests will be confidential.

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## December, 2023 Newsletter

As we wind down this somewhat challenging harvest season, please note the opportunity on the back page of the newsletter. The event being held at Doc's Harley Davidson on Dec. 6 is worth attending for the free food alone, much less the valuable information that will be delivered that day.

Also make sure to review the process for getting re-certified or newly certified as a private pesticide applicator. You must start the process at the PAT Store website to get your book and/or to register for a training session - our local offices are not allowed to do registration or sell books anymore.

Scott Reuss

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### Upcoming Events

- Dec. 1 8 am WOCO Let's Talk Agriculture Show
- Dec. 6 9:45 a.m. Grain Mktg & Farm Mgmt. Workshop - Plan to attend!
- Dec. 7/8 WI Water and Soil Health Conference @ WI Dells
- Dec. 11 day Shawano Cty Nutrient Management Plan Training
- Dec. 12 6:30 p.m. Coleman - Farmland Leasing & Contracts Workshop
- Dec. 13 12:30 p.m. Shawano - Farmland Leasing & Contracts Workshop  
(NOTE: A Farmland Leasing Workshop will be held in Antigo area in either January or February, as well.)
- Dec. 14 9 a.m. Organic Management of Fire Blight in the Upper Midwest - webinar, contact Scott for details.
- Dec. 15 Applications for WI's Nitrogen Optimization Pilot Program for 2024-2026 due. If you are interested in testing field-scale nitrogen management techniques, contact Scott or your agronomist and they can help you prepare an application.

To ensure you get program notices, please send your email address to [scott.reuss@wisc.edu](mailto:scott.reuss@wisc.edu) to get added to the regional farm list. Any notices get sent via blind carbon copy, so no one sees your address.

Many webinars are available, both live and taped, on various topics in dairy, livestock, and farm management at this time of the year. Contact Stephanie Bowers to ensure you get added to contact lists for the state-wide dairy newsletters and other information sources.

As we form other local/regional events, let either one of us know if you have program suggestions.

# Private Pesticide Applicator Training 2024 Certification Process – Significant Changes!

You must go through the PATSTORE website to both get the PAT book and to register to attend a training event. We are not allowed to take walk-in's, nor are we allowed to sell the books through county offices. Please make sure you give yourself time to get the book ordered and sent to you ahead of the training dates.

Anyone wishing to purchase or apply restricted use pesticides, or to apply any type of pesticide onto land not owned or controlled by them, must be certified via the Wisconsin Pesticide Applicator's licensing process. If you have any questions or concerns about the process, contact Scott Reuss, 715-732-7510, 715-701-0966, scott.reuss@wisc.edu

Private Applicator (allows you to apply on your owned/controlled land) certification options for 2024:

**Step #1. You must order the PAT category 100/101 book from the PAT store website,**

<https://patstore.wisc.edu/secure/home>. Start by clicking on the Private Applicator button, then click on the appropriate category on the left hand side of the page. For most, it will be the '100/101 General Farming' tab, but some of you may want to do the Fruit Crops or Greenhouse/Nursery version.

Click on 'Add to Cart'. Before you pay for the manual (\$40), think about how you want to take the test and if you want to attend a training session. Read through the options in Step #2 below. If you want to attend a training class, you will need to click 'Continue Shopping', then click on the "Training Classes" tab on the left. You will need to scroll through the alphabetical list of counties that are hosting training. Each of our four counties are hosting one event, put the number of attendees in the appropriate county and then click add to cart (\$10).

You will then pay be able to checkout and pay via credit card. If you do not have a computer or a credit card, request a paper order form from either the Shawano, Marinette, or Langlade Extension offices, but make sure you do so at least a couple weeks ahead of when you want to attend training/testing. Again, manuals will not be available at county offices or at testing/training sites and we cannot accept walk-in's to the training/testing days.

**Step #2.** Figure out how/when you want to take training and take the test. You can do so in multiple manners.

A. Self-study the materials and schedule a time to take the test at the Shawano, Marinette, or Langlade Extension offices (or Green Bay DATCP center). With this option, you need to get 70% correct to pass. Options B and C require a 50% correct test score to pass the certification process.

B. Utilize on-line training. Register for this through the patstore website at the same page where you order your book. No fee. You have 120 days from registration to start the training, BUT you only have 14 days from when you start doing the training until completion. You then must schedule a test date, as in step A.

C. Attend a 'live' training and test day. Training begins at 9 a.m. for all these options, with test completion likely around 2 p.m. Again, you must register to attend these training sessions and pay the \$10 fee through the PATSTORE. Lunch will not be provided, although coffee/water and light snacks will be available. Plan on being at the site about 8:45 and feel free to bring along your own food, as desired.

January 25 @ Pound Town Hall, W8484 Cty. Hwy. B, Coleman (east edge of village)

February 5 @ Langlade County Board Room, Langlade Cty. Safety Building Lower Level, 840 Clermont St., Antigo.

February 27 @ Shawano County Courthouse, Meeting Rooms A/B Lower Level, 311 N. Main St., Shawano.

March 12 @ Lena Town Hall, 6087 Goatsville Road, Lena.

Scott Reuss, Crops/Soils Educator, will be moderating the training sessions, which will be delivered live via zoom with most presentations being done by PAT staff. In case of technical difficulties, Reuss will be able to deliver the full training.

## Farmland Leasing & Contracts Workshops

Tuesday, December 12  
Pound Town Hall  
W8484 Cty. Hwy. B; Coleman, WI  
6:30 p.m. start

Wednesday, December 13  
Shawano Cty Courthouse  
311 N. Main St. - Rooms A/B in Lower Level  
12:30 p.m. start

Workshop information oriented toward both land owners and the farms that rent the land.

Why have a contract?

What should be in the contract?

How much is farmland worth?

Contract templates for easy use in the future are available.

What are the legal realities of renting farmland in Wisconsin?

Free to attend, no registration required. Many resources available that will assist with your land rent processes in the future. If have questions about the event, or cannot attend but want the resources, contact Crops/Soils Educator Scott Reuss at [scott.reuss@wisc.edu](mailto:scott.reuss@wisc.edu) or 715-732-7510.

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### Attention persons engaged in agriculture in Marinette County!

If you are involved with and receiving income from: Crop or Forage Production, Keeping Livestock, Beekeeping, Nursery, sod or Christmas Tree production, Floriculture, Aquaculture or Forest Management . . .

Please consider joining the Marinette County Development Committee to share your knowledge and guide county government decisions regarding soil and water conservation, tourism, land information, zoning, and more. Contact Sheri Denowski, Land Information Department, with questions: 715-923-3083 (call or text) or [sheri.denowski@marinettecountywi.gov](mailto:sheri.denowski@marinettecountywi.gov)

There is one open position with term expiring 4/16/24 (with possibility for 2 year renewal of term). Check out this link for instructions on how to apply: [https://www.marinettecountywi.gov/news\\_and\\_announcements/?i=5ad9aa30f0bf](https://www.marinettecountywi.gov/news_and_announcements/?i=5ad9aa30f0bf)

Note: The Development Committee meets the 1st Tuesday following first full weekend @ 9 AM @ Courthouse County Board Room (1st floor), Marinette County

### 2023 Wisconsin Corn Hybrid Trial Overview, by Joe Lauer, UW Corn Agronomist.

Full trial results available by requesting them from Scott Reus or online at <http://corn.agronomy.wisc.edu/HT/2023/2023Text.aspx>.

2023 marked the 51<sup>st</sup> year of corn hybrid performance evaluation conducted by the Wisconsin Agronomy Department, the Wisconsin Crop Improvement Association, and the seed industry. Hybrid selection is a key decision made by farmers and historically is important for delivering new technologies, pest resistance and increased yield and profitability to the farm-gate. **The purpose of this program is to provide unbiased performance comparisons of hybrid seed corn for both grain and silage uses.**

In 2023, grain and silage performance trials were planted at 14 locations in four production zones: the southern, south central, north central, and northern zones. Both seed companies and university researchers submitted hybrids. The growing season at most southern sites was warmer and drier than the 30-year normal. In northern Wisconsin, GDU accumulation and precipitation was normal. For most of the state, planting progress was similar to the average with 50% of the acreage planted by May 10. An exception was northeast Wisconsin which had somewhat delayed planting. Most trial plots were established by early May. Stand establishment was good to excellent at all locations. Drought conditions affected most locations and were especially severe in western and south central Wisconsin. Little disease and insect pressure were observed within most trials. Tar spot, *Phyllachora maydis*, was not significant in Wisconsin. Good growing conditions continued into late-fall with a killing frost occurring in late October. Silage and grain moisture was higher than normal. Little plant lodging occurred at most trial sites.





**FARM PULSE**  
CROP INSURANCE &  
GRAIN MARKETING

Join us for one of the three FREE sessions around the state to learn from Cory Walters and others as we prepare to launch the Farm Pulse: Crop Insurance & Grain Marketing course!

**10am– 2pm with lunch included!**

- December 5, Whitewater UW-Whitewater
- December 6, Bonduel The Hog Barn
- December 7, Eau Claire Best Western Conference Center

**Sponsors**

**COMPEER FINANCIAL**

**GreenStone FARM CREDIT SERVICES**

**TO REGISTER:**  
go.wisc.edu/0570is  
katie.wantoch@wisc.edu  
608-354-3992



An EFCDM workshop, University of Wisconsin-Madison, Division of Extension, provides financial education and programming, including this one, to the American who Produces, Ag (APAC) and beyond (BAPAC) of the Wisconsin Ag community. This material was developed by the University of Wisconsin-Madison, Division of Extension in cooperation with the U.S. Department of Agriculture and Wisconsin Extension. This material is made possible in part by USDA AFACAP Award Number: 2021-70007-24814.



**FARM PULSE**  
CROP INSURANCE &  
GRAIN MARKETING

**Cory Walters, PhD**  
Ag Economist  
University of  
Nebraska-Lincoln



Cory's work on producer decision-making focuses on the producer, crop, and practice (irrigated or rainfed) as risk exposure changes drastically within this context. Cory developed the online simulation game Marketing in a New Era (MINE) which allows users the opportunity to improve their marketing skills in both a pre and post-harvest marketing environment.

**Agenda:** (subject to change)

- 9:30am—Registration
- 10:00am—Featured Speaker: Cory Walters
- 11:30am—Lunch provided with presentation from local sponsor
- 12:30pm—Crop Input Review and Planning for 2024
- 1:00pm—Farmland Rental Rates and Lease agreements
- 1:30pm—Ag Income Taxes—Prepayments and Year-End Planning

**About the Farm Pulse: Crop Insurance & Grain Marketing Course**

Farm Pulse: Crop Insurance & Grain Marketing is an online hybrid course with planned in-person meetings for farmers interested in learning the importance of risk management, crop insurance, and grain marketing. This course will help you identify production and marketing risks of you farm business to assist you in making decisions that will improve your farm profitability.

**Course Overview**

Case farm examples throughout the series of 8 modules.

Regional in-person meetings to: review the course material, discuss with other participants, and apply the information to your farm.

In-person meetings from Jan to Mar, 2024 in the following locations:

- Central WI—Wausau
- Northeast WI—Appleton
- Northwest WI—Menomonie
- Southern WI—Jefferson
- Southeast WI—Elkhorn
- Western WI—Black River Falls

Kickoff attendees will receive a \$20 coupon code reducing the course fee to \$99!

To register for the hybrid course, visit go.wisc.edu/0570is

## Grain Marketing & End-of-year Farm Management Workshop

Wednesday, December 6 @ Doc's Harley Davidson (The Hog Barn)

W2709 Hwy. 29; Bonduel, WI

Full lunch, and Free to attend due to sponsorship by GreenStone Farm Credit Services. Event is a stand-alone event, but attendees receive \$20 off course fee if they sign up for full grain marketing course.

Registration required by scanning code above, or online at go.wisc.edu/0570is

If you have difficulty registering, get your information to Scott Reuss at either [scott.reuss@wisc.edu](mailto:scott.reuss@wisc.edu) or text/call to 715-701-0966.

See details above. This is a great opportunity delivered in our local area. Hope to see you there!